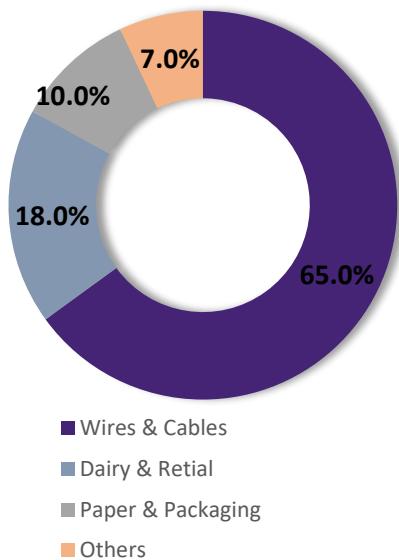


GADWA for Industrial Development Announces its Consolidated Results for the period starting the establishment of the company until the 31ST of Dec, 2022

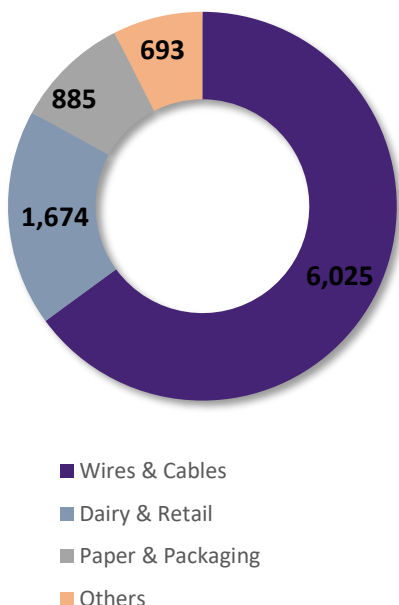
Revenue Breakdown (%)



6th of March 2023 | Cairo | Gadwa for Industrial Development (GDWA.EY on the Egyptian Exchange), a leading Industrial company, formed as a result of the horizontal split of Pioneers Holdings in October of 2021, released its consolidated financial results for the period starting the establishment of the company until the 31st of Dec, 2022.

After the split, GADWA acquired all Industrial assets previously owned by Pioneers Holding Company. The company recorded a net income after minority interest of EGP 290 million, and revenues of EGP 9.28 billion for the period starting the establishment of the company until the 31st of Dec, 2022.

Revenue Breakdown (EGP mn)



The company's total assets for the end of FY 2022, were EGP 8.52 billion, while shareholders' net worth was EGP 2.40 billion. The company recorded a gross profit margin of 18.8%, and a net profit margin of 5.1%, while Earnings-Per-Share was EGP 0.28.

Note from the Chairman

Due to the downturn in the global economy and the rising costs of raw materials, the industrial sector has faced several challenges in 2022. Nevertheless, since its inception until the end of 2022, the Group showed significant top-line results, with revenues reaching EGP 9.28 bn and net profits after minority of EGP 290 mn.

The Wires & Cables Sector contributed the most to the Group's revenue, about 64.9%, and total revenues reached EGP 6 bn. The Electro Cables Company was able to increase its production capacity by approximately 40% resulting in a favorable impact on the business performance. Moreover, with the country's support for the industrial sector, the company has added the meters manufacturing activity to the portfolio by the end of 2022 and we are expecting to start production during 2023.

In addition, to increase its competitiveness in the Egyptian market, the Research and Development Team of the Electro Cable Group is testing a range of new specialized products to target a new segment in the coming period. The company's management is currently exploring several export markets to increase our exports moving forward, which will help to secure the foreign currency needed for main raw materials.

The Dairy & Retail sector recorded revenues reached EGP 1.64 bn by end of 2022, representing 18% of GADWA's total revenues. This sector has witnessed several challenges, especially with the rise in the prices of raw materials. Within the year, Arab Dairy increased its prices to address this noticeable rise in raw materials prices. We always strive to maintain the quality of the products we offer to the consumers.

The Packaging sector accounted for about 10% of GADWA's total revenues for this period, with revenues amounting to EGP 884 million. Our subsidiary, Universal for Paper

& Packaging, is currently navigating several investment opportunities to increase its production capacity.

We, at GADWA, continue to closely monitor the global market, to manage our various investments in the best way possible to achieve better results in the coming period.

Key Subsidiaries Highlights

Electro Cables

(EGP '000)	FY 2022	FY 2021	Change (%)
Revenue	5,699,231	2,660,828	114%
Gross Profit	1,071,123	420,536	155%
<i>Gross Profit Margin</i>	19%	16%	
Operating Profit	855,745	284,166	201%
<i>Operating Profit Margin</i>	15%	11%	
Net Profit	542,248	224,626	141%
<i>Net Profit Margin</i>	10%	8%	

*Consolidated Financials

The Company had tremendous top-line growth at the end of 2022, with revenues reaching EGP 5,699 million, up 114% y-o-y from EGP 2,660 million in FY 2021. The company's net profit, at the end of the Year, increased by a decent growth rate of 141%.

Universal Paper & Packaging

(EGP '000)	FY 2022	FY 2021	Change (%)
Revenue	726,423	599,222	21%
Gross Profit	84,576	64,767	23%
<i>Gross Profit Margin</i>	12%	11%	
EBIT	56,599	47,364	19%
<i>Operating Profit Margin</i>	8%	8%	

Net Profit	24,920	24,135	3%
<i>Net Profit Margin</i>	3%	4%	

Unipack was able to increase its revenues by 21%, from a top-line EGP 599 million in FY 2021 to EGP 726 million in FY 2022. It ended the period with a decent net profit growth rate of 3%.

Arab Dairy

(EGP '000)	FY 2022	FY 2021	Change (%)
Revenue	1,155,499	1,238,947	-7%
Gross Profit	264,351	194,804	36%
<i>Gross Profit Margin</i>	23%	16%	
EBIT	119,137	310	38333%
<i>Operating Profit Margin</i>	10%	0%	
Net Profit	31,234	(53,047)	
<i>Net Profit Margin</i>	3%	-	

At the end of 2022, Arab Dairy managed to achieve a Gross Profit of EGP 264 million compared to the same period of the previous year. Moreover, the net profit reached EGP 31.2 mn.

About GADWA

Gadwa is a leading industrial development and investment company that boasts holdings in the industrial sector, particularly high growth-potential consumer-related businesses, and defensive business models.

As a market leader in the industrial development sector, Gadwa has four primary pillars that each dominate within their respective sectors, locally and internationally.

Investor Relations Contacts

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