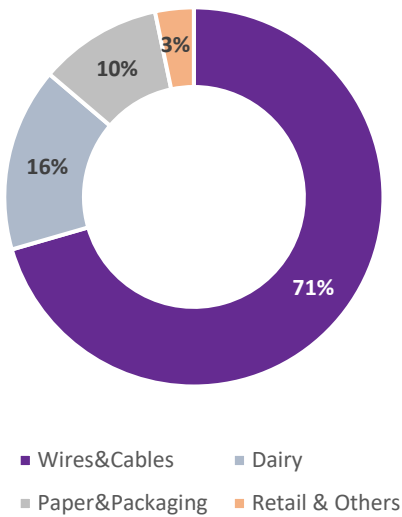


**GADWA for Industrial Development Announces its Consolidated Results for the period starting the establishment of the company until the 30<sup>th</sup> of September, 2022**

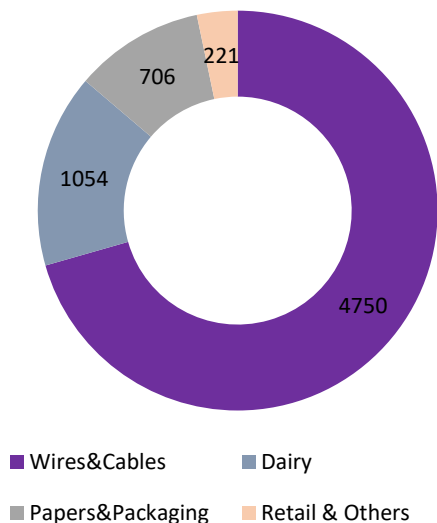
**Revenue Breakdown (%)**



**15th of November 2022 | Cairo |** Gadwa for Industrial Development (GDWA.EY on the Egyptian Exchange), a leading industrial company, formed as a result of the horizontal split of Pioneers Holdings in October of 2021, released its consolidated financial results for the period starting the establishment of the company until the 30th of September, 2022.

After the split, GADWA acquired all Industrial assets previously owned by Pioneers Holding Company. The company recorded a net income after minority interest of EGP 207 million, and revenues of EGP 6.73 billion for the period starting the establishment of the company until the 30th of September, 2022.

**Revenue Breakdown (EGP mn)**



The company's total assets for the period 9M 2022, were EGP 8.5 billion, while shareholders' net worth was EGP 2.61 billion. The company recorded a gross profit margin of 17.6%, and a net profit margin of 5.2%, while Earnings-Per-Share was EGP 0.20.

## Note from the Chairman

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As a leader in high-growth industry sectors, Gadwa for Industrial Development has shown significant growth in the nine months period, 2022. The Group continues to expand and enhance its multi-sector target by operating in infrastructure-related industries such as wires and cables, FMCG, and packaging.

Our revenue stream from the Wires & Cables sector contributed the most, accounting for 71 % of total revenue, followed by the Dairy segment at 16% and the Paper & Packaging sector at 10%.

With continued global uncertainty, we have taken measures to monitor global markets, and have been successful in adapting and succeeding in such a volatile environment.

However, the economy has faced hurdles in securing foreign currency needed to secure the required raw materials. When it comes to the dairy sector, the industry as a whole has been impacted by a shortage of raw material availability due to foreign currency availability. Arab Dairy has, however, shown a profitable period. UNIPACK also made decent performance and continues to grow at a steady rate despite all the challenges.

Electro Cables, our largest Top Line contributor, has seen Revenue growth of more than 114%, driven by higher volumes and price increases. The Cables business demonstrated higher profit margins as a consequence of a considerable increase in production volume, resulting in increased economies of scale and higher selling prices.

Without a doubt, the cables sector could have performed better but with difficulties in obtaining raw materials, limiting their ability to reach a higher revenue level.

Our goal is to meet customer demands by providing high-quality products, while also aiming to be the industry leader in each segment. This entails earning their trust through continuous performance and excellence while maintaining our principles and ethical standards.

## Key Subsidiaries Highlights

### Electro Cables

(EGP mn)	9M 2022	9M 2021	Change (%)	Q3 2022	Q3 2021	Change (%)
Revenue	3,928	1,838	114%	1,616	704	129%
Gross Profit	653	242	170%	253	105	141%
<i>Gross Profit Margin</i>	17%	13%	-	16%	15%	-
Operating Profit	498	159	212%	195	74	162%
<i>Operating Profit Margin</i>	13%	9%	-	12%	11%	-
Net Profit	263	147	79%	72	38	87%
<i>Net Profit Margin</i>	7%	8%	-	4%	6%	-

### \*Consolidated Financials

Revenues reached EGP 3,928 million in the first nine months of 2022, rising 114% y-o-y from EGP 1,838 million in the same period in 2021. At the end of nine months, the company's net profit had climbed by a respectable 79%. The firm had a 129% increase in revenues compared to Q3 2021.

### Universal Paper & Packaging

(EGP mn)	9M 2022	9M 2021	Change (%)	Q3 2022	Q3 2021	Change (%)
Revenue	547	440	24%	151	168	-10%
Gross Profit	63	48	32%	13	15	-15%
<i>Gross Profit Margin</i>	12%	11%	-	9%	9%	-
Operating Profit	48	37	30%	10	11	-15%
<i>Operating Profit Margin</i>	9%	9%	-	7%	7%	-
Net Profit	24	20	23%	4	5	-24%
<i>Net Profit Margin</i>	5%	5%	-	3%	3%	-

Unipack was able to increase its revenues by 24%, from a top-line EGP 440 million in 9M 2021 to EGP 547 million in 9M 2022. It ended the period with a decent net profit growth rate of 23%.

### Arab Dairy

(EGP mn)	9M 2022	9M 2021	Change (%)	Q3 2022	Q3 2021	Change (%)
<b>Revenue</b>	<b>822</b>	<b>1,006</b>	-18%	<b>267</b>	<b>287</b>	-7%
<b>Gross Profit</b>	<b>190</b>	<b>175</b>	9%	<b>61</b>	<b>44</b>	40%
<i>Gross Profit Margin</i>	23%	17%	-	23%	15%	-
<b>Operating Profit</b>	<b>88</b>	<b>31</b>	186%	<b>26</b>	<b>(2)</b>	1813%
<i>Operating Profit Margin</i>	11%	3%	-	10%	-1%	-
<b>Net Profit</b>	<b>24</b>	<b>(14)</b>	279%	<b>4</b>	<b>(15)</b>	128%
<i>Net Profit Margin</i>	3%	-1%	-	2%	-5%	-

Arab Dairy was able to increase its operating profits by 186%, from a top-line EGP 31 million in 9M 2021 to EGP 88 mn in 9M 2022. It ended the period with a decent net profit of EGP 24 mn.

## About GADWA

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Gadwa is a leading industrial development and investment company that boasts holdings in the industrial sector, particularly high growth-potential consumer-related businesses and defensive business models.

As a market leader in the industrial development sector, Gadwa has four primary pillars that each dominate within their respective sectors, locally and internationally.

### Investor Relations Contacts

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